

Press release

January 2017

Change of management at camos

Steffen Lorscheider takes over from Hans-Jürgen Lehnert

Stuttgart, 31 January 2017 – Steffen Lorscheider took over as managing partner of camos Software und Beratung GmbH with effect from 1 January. He is responsible for development and technical product management and has consequently taken over as the successor to founding partner Hans-Jürgen Lehnert. Michael Hüllenkremer – head of sales – and Simon Märkle – head of consulting – are

delighted to be working with their new colleague on the management board.

Business informatics graduate Steffen Lorscheider has been with camos since 2000 and played a major role in the development of camos Develop. In 2014 he took over management of the camos Develop development team. 'I've been working at camos for over 15 years now and know the technologies and the market. It is this experience that I'll be drawing on as an executive manager to push ahead with the further development of our products for the digitalised industry', explained Steffen Lorscheider. Michael Hüllenkremer: 'We've found the perfect successor in Steffen Lorscheider. His knowledge and experience are of paramount importance in terms of the development of camos'.

Hans-Jürgen Lehnert founded camos in Stuttgart in 1986 together with Michael Hüllenkremer and two other partners as the first spin-off of the Fraunhofer Institute for Industrial Engineering (IAO). He is now retiring from the company after over 30 years of service.

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[photo:] Steffen Lorscheider (source: camos Software und Beratung GmbH)



## **About camos Software und Beratung GmbH**

With <u>camos Quotation</u> and <u>camos Configurator</u>, Stuttgart-based camos Software und Beratung GmbH has developed one of the leading CPQ software solutions (Configure Price Quote) for quotation generation and <u>product configuration</u> in the B2B market. camos is the competent partner for customised design, implementation, integration and introduction of <u>CPQ solutions</u>. <u>Prestigious customers</u> with technically sophisticated products such as Siemens, KONE, Liebherr and MAN are using the software on a global basis, both as a mobile application for field sales and also integrated within ERP systems (e.g. SAP ERP) in-house. With around 100,000 named users, particularly in the field of mechanical and systems engineering, camos is the foremost provider in Europe within this segment.

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